

Financial eye on Allied

An Allied Healthcare International Inc. Publication

Allied Healthcare International

Stock Listing - NASDAQ: AHCI; AIM: AHI
 Quarter End 31st March 2009

Company Highlights

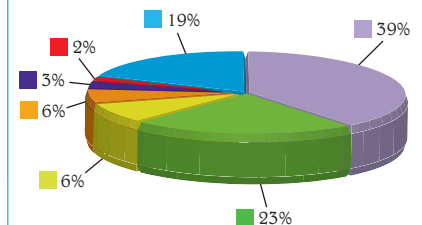
- Leading provider of homecare staffing services in the United Kingdom
- Homecare Division 80% of company and growing
- Ability to leverage existing 108 branch network
- Recurring revenue contracts provide continuity
- Scope to increase penetration in most local authorities
- Sector consolidation opportunities by acquisition



Key Homecare Industry Trends In The UK

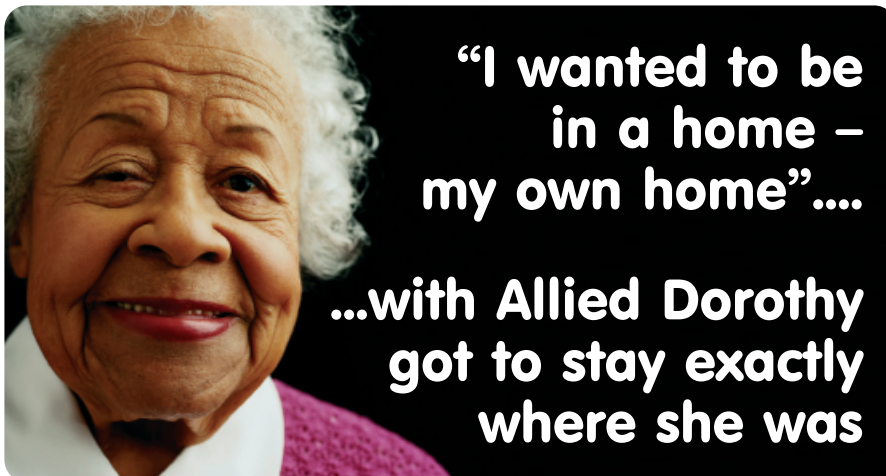
- Rate of population ageing accelerating, leading to an increased demand for care provision
- Residential care places reducing
- Increasing shift from care provision in residential / day care settings to care in the home (homecare).
- Private sector provided homecare is a low cost option and will continue to be favoured in the future as budgetary pressure continues in Local Government
- Opportunity to increase market share as Local Government Authorities move towards consolidation of their suppliers
- Further opportunity presented by increased demand for highly sophisticated homecare service lines

UK Flexible Staffing: Share of Spend



- Local Authority (Homecare) - £1,985m
- NHS Hospitals and Community Health Services (Agency hospital staff and Continuing Care) - £1,170m
- Social Services Depts (Agency Social Workers) - £405m
- Family Practitioner Services (GP Locums) - £320m
- Independent Hospitals and Care Homes - £130.5m
- Other (inc. Industry £123m and other Homecare £72m) - £195m
- Private and Direct Payees (Homecare) - £923m

Source: Laing & Buisson, Flexible Staffing Market Review 2007



Quarter 2 Fiscal 2009 Financial Highlights (Continuing Operations)

(In \$ Millions except EPS)	Fiscal 2009 Second Quarter	Fiscal 2008 Second Quarter
Revenues (as reported)	55.3	73.8
Revenues (at constant exchange rates)	76.1	73.8
Gross Profit (as reported)	17.2	21.9
Gross Profit (at constant exchange rates)	23.6	21.9
Gross Margin %	31.0%	29.7%
Operating Income (as reported)	2.8	2.5
Operating Income (at constant exchange rates)	4.1	2.5
Diluted EPS (continuing operations)	4.8 cents	3.9 cents



Revenues and Gross Margins by Quarter

Analysis by Business UK £ 000's	Q1 2008		Q2 2008		Q3 2008		Q4 2008	
	Revenue	Gross Margin	Revenue	Gross Margin	Revenue	Gross Margin	Revenue	Gross Margin
(£ Sterling, amounts in thousands)								
Homecare	27,358	8,491	27,561	8,476	29,130	9,294	30,218	9,447
Nursing Homes	5,730	1,706	5,373	1,596	4,969	1,531	5,140	1,554
Hospital Staffing	3,473	767	4,358	1,009	3,926	888	4,088	1,050
Total (UK £000's)	36,561	10,964	37,292	11,081	38,025	11,713	39,446	12,051
Exchange Rate	2.05	2.05	1.98	1.98	1.97	1.97	1.90	1.90
Total (US \$000's)	74,770	22,423	73,815	21,931	75,024	23,120	74,968	22,911

Note: All of our revenues and gross margins are generated in the UK (apart from a small branch in Australia)

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Analysis by Business UK £ 000's	Q1 2009		Q2 2009	
	Revenue	Gross Margin	Revenue	Gross Margin
Homecare	30,620	9,487	30,858	9,753
Nursing Homes	4,808	1,477	4,159	1,298
Hospital Staffing	3,612	973	3,448	874
Total (UK £000's)	39,040	11,937	38,465	11,925
Exchange Rate	1.58	1.58	1.44	1.44
Total (US \$000's)	61,528	18,813	55,334	17,166

Balance Sheet Highlights

As of 31st March 2009

(In US \$ Millions)	
Cash	\$28.1*
Total Assets	\$152.0
Total Liabilities	\$23.4
Common stock and other equity	\$128.6

*UK £ cash £19.7m

Contact Information

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